



Step 6 - Act on Your List

Your excited, your educated on the company, now get others signed up. Start to work making contacts on your list.

The 4 best methods for recruiting others are as follows.

1. Personal Contact, One on One, is the absolute best.
2. 3-Way Phone Contact, directing prospect to www.acceleratethedream.com website.
3. Contact by phone followed up with email that has link to point your prospect to the www.acceleratethedream.com website.
4. Direct Opt-In e-mail

Personal Contact One-On-One Presentation Appointment Set-up:

_____, How things going? This is _____ What do you think about the Titan's game this weekend? How the children? etc.
(The object here is small talk for about 2 to 3 minutes to break the ice.)

_____, I have been exploring a new business opportunity, but did not want to tell you about it, till I checked out the company and the business potential. _____, how many credit card transactions do you think take place on a daily basis? How many credit cards do you have? I have about _____ myself. What if I were to tell you that you could get paid everytime one of your customers, buys a product or service, or even fills up their gas tank using their credit cards. And it was absolutely free for your customer to register their cards. _____, just just imagine when your customer shops one of the thousands of participating stores.

_____, I will explain further when I see you. Which would be better tomorrow night at 7pm or would 8 be better. I want your wife _____ to be there also, both of you need to see this. I'm bringing a new friend with me, as well.

Till I get there, here is a website for you to view. Watch the video presentation and tell me what you think tomorrow night. The web address is www.acceleratethedream.com.

See you tomorrow night.

Remember, you need to set the appointment with you and your sponsor. This is your training.

When your sponsor gives two presentations in front of you, then you are trained well enough to do the same for your people.



Step 6 - Act on Your List (cont.)

3-Way Call Contact:

_____, How things going? This is _____ What do you think about the Titan's game this weekend? How the children? etc.
(The object here is small talk for about 2 to 3 minutes to break the ice.)

_____, I have been exploring a new business opportunity, but did not want to tell you about it, till I checked out the company and the business potential. _____, how many credit card transactions do you think take place on a daily basis? How many credit cards do you have? I have about _____ myself. What if I were to tell you that you could get paid everytime one of your customers, buys a product or service, or even fills up their gas tank using their credit cards. And it was absolutely free for your customer to register their cards. _____, just just imagine when your customer shops one of the thousands of participating stores.

_____, there's a person on the phone I want you to meet, _____,(your sponsor), meet _____(your friend).
Hi _____, how are you. _____, _____, has said many good things about you and I wanted to personally invite you to explore this business as a way to help secure your financial future. _____, you can literally get paid each time your customers use their Visa or MasterCard. I have personally been impressed with the company, but I don't want to go into that right now. What I would like you to do is to go this web site and view the video presentation. The web address is www.acceleratethedream.com. Click on the Video Presentation. Will you do that for us? _____, we will call you back within 24 hours to see what you think.

Fair Enough? Ok, it was nice talking to you. I hope to meet you soon...

Basic Phone Contact with email referral link to website:

This is the same as above for the 3-Way Phone contact except that you do this yourself, without your sponsor or a Woodis Group professional on the phone with you.



Step 6 - Act on Your List (cont.)

Direct OPT-In Email Contacts:

Direct OPT-In Email is the best type of email broadcasting because the addresses you use allow you to email them. You can obtain Opt-In addresses for a fee by going to www.google.com and type in "Opt-In Email Addresses"

When you get your list, here's an example of what to say:

In subject line type: Re:Your Visa Card & MasterCard

You can earn a check each month everytime one of your customers use their Visa/MasterCard at participating stores. The best part is they register their cards for free. They also get a cash rebate when they use the card and you make money. They save and you get paid. Check it out! Go to www.acceleratethedream.com and view the video presentation to find out.

If you have any questions, give me a call. I'll contact you in the next couple of days so that we can discuss this further.

Sincerely,

Your Name
Your Telephone Number
Your Email Address